



Newsletter

VOLUME 40 NO. 3 DECEMBER 2003

ANNUAL BUSINESS MEETING ELECTION RESULTS

President James C. Rhodes, Vetter Pharma-Turm, Inc. presided at this meeting held on November 18, 2003 at the Radnor Hotel, St. Davids, Pa. The membership in attendance unanimously elected the following officers and directors:

Officers for a term of one year, 2004:

President: John G. Callahan, Callahan Chemical Company
Vice President: Robert S. Calabro, OSG Norwich Pharmaceuticals
Secretary: Everett L. Marsh, PDE
Treasurer: Mark A. Eckhardt, GlaxoSmithKline

Directors for a term of three years, 2004, 2005 & 2006:

Robert B. Gettis, ProClinical Pharmaceutical Services, Inc.
Steven M. Klapp, Teva Pharmaceuticals USA, Inc.
Frederick J. Lutz, Alcoa Flexible Packaging
Edmond L. Phillips, Kerr Group, Inc.

During the business meeting President Rhodes presented a scroll to Christine Steele, AstraZeneca Pharmaceuticals who is leaving the board on December 31st after six years of service to the PDE. Christine served as Public Relations Committee chairwoman.

There were seventy-four guests at the dinner. Merrill Reese, twenty-six year voice of the Eagles was guest speaker and presented a very entertaining recount of his broadcasting career and interesting insights into past and present Eagles players and coaches.

WELCOME 2003 NEW MEMBERS

The Membership Committee under the chairmanship of Bruce Hepke, Cardinal Health and members Ed Phillips, Kerr; Ed Bogden, B. I. Chemicals; Tom Marker, Howell Packaging; Jerry Miles, Alcan Packaging; Bob O'Leary, Permalith Plastics and Mike Sanchez, Burrton O.E.M, was instrumental in bringing the following companies into PDE membership in 2003:

Lyne Laboratories
DSM Pharmaceuticals
The Tech Group
Pfizer Inc.
Universal Machine and Engineering Co.
Samson Medical Technologies

The Glass Group, Inc.
Cadmus
Duoject Medical Systems
Captive Plastics
DSM Pharma Chemicals
All-Pak, Inc.

Alexanderwerk, Inc
The Nosco Printing Group
Bioglan Pharmaceuticals
Information Age Systems
Lyophilization Technologies, Inc.
HyPex, Inc.



Happy Holidays To All

From the PDE Board of Directors



BOARD OF DIRECTORS 2004, 2005 & 2006

The following individuals will be serving as Directors on the PDE Board:

Class of 2004: Michael J. Glennon, Merck & Co, Inc.; William J. McDowell, MeadWestvaco Healthcare Packaging and James J. Pierantozzi, Wyeth Pharmaceuticals.

The fourth director will be appointed to fill the vacancy created by Bob Calabro moving to Vice President.

Class of 2005: Sandra Luciano, Honeywell International; Bruce E. Hepke, Cardinal Health; Roderick P. Clifford, Emsco Scientific Enterprises, Inc. and William J. Walker, Sharp Corporation.

Class of 2006: Robert B. Gettis, ProClinical, Inc.; Steven M. Klapp, Teva Pharmaceuticals USA, Inc.; Edmond L. Phillips, Kerr Group and Frederick J. Lutz, Alcoa Flexible Packaging.

On the Board: James C. Rhodes, Vetter Pharma-Turm Inc., Immediate Past President (eff. 1/1/04) and William B. Freilich, Esq., Astra Merck Pharmaceuticals (Ret.), General Counsel.

Serving on the Board in an advisory capacity is the Senior Council made up of PDE Past Presidents still in the employ of a member company or the principal of a member company: David G. Mordia, AstraZeneca Pharmaceuticals; John J. Braithwaite, PharmaSource, Inc. and Marvin Samson, Samson Medical Technologies, L.L.C.

Serving on the Board in the capacity of PDE Administrative Manager: James E. Montich, Merck & Co., Inc. (Ret.).

2004 Annual Dues

The 2004 dues invoices will be mailed the latter part of December. The dues amount has been increased by \$25.00 to a total of \$375.00. The increase is to help defray the increased expenses covered in the "2004 Budget Approved" article appearing elsewhere in this Newsletter.

The dues invoice will also include information for renewing your membership in the MemberLink and/or LogoLink programs or for initial enrollment in either or both. Dues are due January 31, 2004.

PDE Scholarship Applications

Official Correspondents should watch their mail for these applications and posters starting around the middle of December. The material should be forwarded immediately to their Human Resource Department for distribution to all the company facilities.

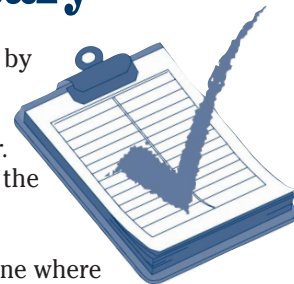
This program awards \$2500 scholarship stipends to four member company employees' sons or daughters. Two are merit based along with other considerations and two are financial need based along with other considerations. The applications must be submitted by March 1, 2004 and the award recipients will be advised by mid-April, 2004.

The applications will be available for downloading from www.pdetrade.org also around the middle of December.

Michael E. DiFebbo - New PDE Secretary

Mike DiFebbo has been selected by the PDE Secretary Succession Committee to replace Everett Marsh as Secretary/Executive Director. Mike will go through a training period the first part of 2004 and the changeover is expected by the end of February.

Mike is employed by GlaxoSmithKline where he is Director, US/Americas R & D Operations Business Development. He will be retiring on December 23, 2003 after 33¹/₂ years of service. Mike makes his home in Audubon, PA with his wife, Cathy. They have four children and one granddaughter.



2004 EVENT DATES

Please mark the following dates on your 2004 calendar:

Annual Dinner Dance

March 5, 2004

Park Hyatt Philadelphia Hotel

Spring Meeting

June 7, 2004

Radnor Valley Country Club

Scholarship Golf Outing

July 26, 2004

Olde York Country Club

Fall Meeting

September 27, 2004

Chester Valley Golf Club

Annual Business Meeting

November 16, 2004

Radnor Hotel



MEMBER NEWS CORNER

PROCLINICAL PHARMACEUTICAL SERVICES, INC. has released the following news:

"In order to better meet its customers' needs in specialized aseptic packaging, ProClinical Pharmaceutical Services, Inc. has acquired the assets of Vital Pharma, Inc. from its parent company, Vital Signs, Inc.

An industry leader providing clinical packaging, formulation development and analytical testing, ProClinical has enhanced its ability to offer clinical and commercial packaging through its acquisition of Vital Pharma's business. Vital Pharma is a key provider of sterile pharmaceutical products utilizing "blow-fill-seal" technology."

Memberlink and Logolink - It's That Time



Bob Gettis, ProClinical Pharmaceutical Services, Inc., chairman of the PDE Web Presence Committee says it is time to renew your membership in MemberLink and LogoLink or if not already a member to sign up for these programs. Currently there are 46 members in MemberLink and 10 members in LogoLink.

The MemberLink program links your company name appearing on PDE's web site "Member" home page to your company's web site. The cost is \$125.00 annually. The LogoLink program puts your company's logo on the PDE home page and links to your web site. This program's cost is \$375.00 per year.

There are over 1000 visits each month to the PDE web site, www.pdetrade.org. This is an excellent and inexpensive way for your company to have instant and heightened exposure to pharmaceutical professionals and consumers needing the products and services of the PDE membership.

Renewing or initiating enrollment is possible by filling out the information on the your 2004 dues invoice being mailed late December.

2004 Budget Approved

The PDE Board of Directors at its meeting on November 18, 2003 approved the budget for 2004 as presented by John Callahan, Callahan Chemical Company, Vice President and Finance Committee Chairman.

The 2004 budget shows an income of \$198,325 and expenses of \$198,250. This reflects an increase in income of \$3800 and an increase in expenses of \$13,000 over the projected 2003 results.

The increase in expenses comes mainly in the administrative and office equipment and related expense areas.

FALL MEETING EVENT

It was another glorious day for the PDE Fall Meeting at Chester Valley Golf Club. The golf was excellent, as usual, as was the social hour, dinner and the awards program. The only disappointment was the attendance.

Last year's Fall Meeting was a record breaker for golf with 166 participants and the best dinner attendance since 1998 at 211. This year's Fall Meeting saw 110 golfers which tied 1987 with the fewest numbers. The dinner attendance of 163 was the lowest on record going back to 1985.

For those who follow the golf scene know that 2003 was a horrendous year for rounds golfed in the Philadelphia area. The consensus of opinion in the golfing business was that by the time the bad golfing weather finally went elsewhere a significant percent of the golf regulars had shifted their leisure time activity and the industry never recovered.

This reasoning may or may not explain the Fall Meeting experience but it is fully expected that 2004 will see this event rebound to normal numbers.

COMMITTEES NAMED

The following individuals staffed two committees for work in preparation for the Annual Business meeting held on November 18, 2003.

Nominations Committee:

Mike Glennon, Merck & Co., Inc., Chairman
Jim Rhodes, Vetter Pharma-Turm Inc.
Sandra Luciano, Honeywell International
Ed Bogden, Boehringer Ingelheim Chemicals, Inc.
Gen Keppel, Glaxosmithkline Pharmaceuticals

This committee is charged with selecting the slate for the election of officers and directors.

Audit Committee:

Bob Calabro, OSG Norwich Pharmaceuticals, Chairman
Jim Pierantozzi, Wyeth Pharmaceuticals

This committee is charged with auditing the financial records of the PDE for the year 2003.

Member Company Profiles

HyPex

HyPex is a leading manufacturing solutions provider servicing the pharmaceutical industry in the following three areas: (1) Pharmaceutical Blister Tooling, (2) Specialty Machine Design & Building and (3) Custom Machining. In the area of Pharmaceutical Blister Tooling, HyPex' OEM trained engineers design and develop the best options for packaging a customer's product. A full complement of modern machinery and highly skilled toolmakers allow HyPex to manufacture the premium standard in quality blister tooling. HyPex experienced engineers, designers and technicians combine complex skills to serve a diverse range of Specialty Design and Build projects. From concept and design to manufacture and installation, we can satisfy all of your specialty equipment needs. For more than three decades, HyPex has also been providing dependable, innovative and quality Custom Machining services. We can manufacture a wide range of precision parts, fabrications and subassemblies.

Lyophilization Technology, Inc.

Founded in 1992, Lyophilization Technology, Inc. is a unique Contract Development Organization enjoying a leadership role in the health care and related industries. The company conducts applied research and provides scientific services and technical support for producing freeze dried pharmaceuticals, biologics, diagnostics, biopharmaceuticals and fine chemicals.

Mandates for the organization are to provide a source of services to industry that comprise development of new products and processes, streamline manufacturing operations, and improve compliance with current regulations. Collective experience and expertise is coupled with continued interests in advancing the technology. This combination of research and commercial enterprise offers the industry a source of comprehensive capabilities that spans from bringing a new product to market to increasing the productivity of existing operations.

Keep In Touch
PDE Website
www.pdetrade.org

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PDE SCHOLARSHIP FUNDING

The PDE scholarship programs cost \$18,525 of which \$2650 is the cost of administration. Scholarship America of St. Peter, MN is the administrator of the Member Company Employee Son/Daughter program. This is the only PDE scholarship program administered by an outside organization. The scholarship funding comes from "Target Golf" and "Guessing Game" contests at the Spring and Fall Outings as well as income from the Scholarship Golf Outing. These 2003 programs netted \$18,575, completely covering the scholarship expense with \$50.00 to spare.

Thanks go to the member-company participants in these events and the PDE committee members who put the events together.

PDE Directory Update

The 2004 - 2005 PDE Directory is being compiled at this time with the latest information received from member companies. At this writing about 45% of the update forms have been returned to the PDE office. Deadline is December 7th. Publication of the new directory is expected mid to late January, 2004. The directory is available in hard copy and pdf format.

UNIVERSITY OF THE SCIENCES IN PHILADELPHIA

University of The Sciences in Philadelphia has opened its new \$30,000,000 Athletic/Recreation Center (ARC). USP President Philip P. Gerbino said about the opening, "September 9, 2003 will be a memorable date in the history of our institution. The grand opening of the new Athletic/Recreation Center was a proud moment for our students, faculty, staff, alumni and surrounding community. The building and the new quad have truly enhanced the student-centered living atmosphere on campus. Now our students can exercise and participate in various recreational activities in a state-of-the-art facility that was built to accommodate their needs."

Governor Edward G. Rendell was the special guest speaker and this written message was placed in a time capsule, "This building was dedicated to the students whose expertise in science and technology will have made your world better - Governor Edward G. Rendell, a proud Philadelphian."



How to Reach PDE

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