



Newsletter

VOLUME 46 NO. 1 MAY, 2009

Freilich and Braithwaite Honored at the PDE Spring Gala

The years were 1972 and 1973. In '72, the French Connection was the best picture. Carole King topped the charts with "It's Too Late Baby", Richard Nixon made an unprecedented 8-day visit to Communist China, Dallas unfortunately defeated Miami to win the superbowl, and a young Bill Freilich attended his first Philadelphia Drug Exchange dinner.

One year later, the world was introduced to the Godfather, Roberta Flack hit it big with "The First Time Ever I Saw Your Face," a ceasefire was signed ending America's involvement in the Vietnam war, Secretariat won the triple crown, and a youthful John Braithwaite joined the PDE Board of Directors.

It has been more than 35 years since that time, but one thing has remained constant, the dedication to the PDE of these two gentlemen. Because of this continued dedication and their extraordinary contributions to the success of the PDE, Bill and John were honored with the prestigious J.J. Hart Distinguished Service Award presented by Bob Gettis, President at the PDE Spring Gala on March 6th at the Union League of Philadelphia. This award, first given in 1992, is presented in recognition of extraordinary contributions and service to the PDE and for significant efforts in furthering the goals of the organization and its member companies.

William B. Freilich, Esquire, is a native of Philadelphia and a life-long area resident. He is a graduate of Haverford College and Villanova Law School where he was editor-in-chief of the *Villanova Law Review*. Following graduation he served a year as law clerk to the Chief Judge for the United States Court of Appeals for the Third Circuit.

After practicing law in Philadelphia for several years, in 1970 he joined the legal department of Merck Sharp and Dohme in West Point, Pennsylvania. Bill held numerous positions with the Merck legal department, finally becoming Vice-President, General Counsel and Secretary to Astra/Merck, presently AstraZeneca before retiring in 1997.

His first assignment at Merck made him responsible

for providing legal services to the company's purchasing department. In that role he worked with Ed Konarski and others who participated in PDE activities and first introduced him to the organization.

Bill first attended the PDE Annual Dinner in 1972 and has not missed but one or two since then. He became a member of the legislative committee of the PDE and then chair of that committee, a member of the Board of Directors in the 1980s, then vice president, and finally president in 1989 and 1990. For the past decade he has been PDE's General Counsel.

Bill's civic activities have centered on Valley Forge National Historical Park where he is currently on the Board of Trustees for the Friends of Valley Forge Park and chair of their Education Committee. He can frequently be found there in colonial garb guiding visitors at Washington's Headquarters or baking bread at

Muhlenberg's Brigade site.

John J. Braithwaite holds a B.S. degree in Economics from the University of Pennsylvania's Wharton School. Following college, John became a commissioned officer and naval aviator piloting P5-M anti-submarine aircraft throughout the Atlantic. After his 4 years of military duty, he began a 10-year tenure with Downingtown Paper Company where he developed his business skills and began to focus on the drug, personal care and healthcare industries.

John's career path then took him to Paco Pharmaceutical Services, Inc, as Vice President Sales and Marketing where he was instrumental in growing the business from a \$3 million one-plant operation to a \$68 million seven-plant venture, including Puerto Rico. John was then named President Research & Development. His successes were well recognized and took him to Accupac as President where in 1997, he oversaw the production of 200 million units spread over 736 different SKUs.

Today, John is President of his own consulting firm, PharmaSource Inc., specializing in services to the pharma industry, namely outsourcing, mergers, spin-offs and



Pictured are J.J. Hart Award winners John Braithwaite and Bill Freilich with PDE President Bob Gettis (center)

Freilich and Braithwaite Honored

Continued from page 1

acquisitions. He has been a member of the Philadelphia Drug Exchange's Board since 1973, serving as its President in 1996 and 1997 and continuing to today as a member of the Board of Directors Senior Council advisory group. Also, for those of you who have attended our Annual Business Meetings in November, John has had his hand in attracting each of the famous guest speakers.

Both Bill and John regaled the gathering with their personal remembrances of Jack Hart for whom the award is named.

This year's dinner, our second at the venerable Union League, once again was a huge success attracting over 200 guests who enjoyed a night of excellent cuisine, enjoying old friends and making new acquaintances, and dancing to the music of Purple Reign. We will return to the Union League again in 2010.

2009 Delaware Valley Science Fair

Pictured are Bob Gettis, Jim Montich and Mark Eckhardt with ten of the DVSF winners



This year's Delaware Valley Science Fair moved to the Oaks Convention Center. Representing the PDE were President Bob Gettis, Vice President, Mark Eckhardt, Secretary Mike DiFebbo and Administrative Manager Jim Montich.

They presented US Savings Bonds and PDE Awards certificates to the 1st, 2nd and 3rd place winners in grades 6-8, 9, 10, 11 and 12 in the Medicine/Health field. The DVSF is another example of the PDE's continuing commitment to the promotion of careers in science in the Philadelphia area.

Grades 6-8

3rd Place	Ann Cooper*	City Gates Academy
2nd Place	Amanda Zajac	William Allen Middle School
1st Place	Rebecca Bauxbaum	French International School of Philadelphia

Grade 9

3rd Place	Eric Goldstein	Pennbrook Middle School
2nd Place	Joanna Foos	Villa Joseph Marie Academy
1st Place	Jason Keller	Pennbrook Middle School

Grade 10

3rd Place	Ariel Parker	Friends Central Upper School
2nd Place	Matthew McBride	McBride Homeschool
1st Place	Tara Jain	Moravian Academy

Grade 11

3rd Place	Jamesa Hines	Girls High School
2nd Place	Kushal Naik	Charter School of Wilmington
1st Place	Matthew Warshauer	High Technology High School

Grade 12

3rd Place	Alexis Lukach*	Mount Saint Joseph Academy
2nd Place	Gowtham Muthmani	Cherry Hill High School East
1st Place	Jeffrey Simons*	Central High School

*Prior year winner

New Member Profiles

ALTHEA TECHNOLOGIES, INC.

11040 Roselle Street, San Diego, CA 92121
(858) 882-0123 (858) 882-0133 (Fax) www.altheatech.com
Official Correspondent: Casey Zehnder, Marketing Event Coordinator
Key Product Line/Services: A leading provider of innovative technologies and services of pharmaceutical development, biologics manufacturing and fill finish.

CHESAPEAKE PHARMACEUTICAL & HEALTHCARE PACKAGING

325 Duffy Avenue, Hicksville, NY 11801
(516) 277-8600 (718) 504-4927 (Fax) www.chesapeakecorp.com
Official Correspondent: Shannon Ganong Darling, Account Executive
Delegate: Thomas Henderson, VP Sales and Marketing
Key Product Line/Services: Supply cGMP printed secondary pharmaceutical packaging, including but not limited to folding carton literature, labels and flexible packaging.

DOW CHEMICAL COMPANY

Abbott Road, Midland Michigan 48674
(989) 636-1000 www.dow.com
Official Correspondent: William Brown, Pharmaceutical Sales Manager
Key Product Line/Services: Dow is a diversified chemical company that delivers a broad range of products and services. Their primary offering to the pharmaceutical industry is water-soluble polymers, which are used to coat and control release tablets.

INNOMARK PACKAGING SOLUTIONS

420 Distribution Circle, Fairfield Ohio, 45014
(513) 285-1040 (513) 645-8590 (Fax) www.innomarkcom.com
Official Correspondent: Bryan Lynch, General Manager
Delegate: Toby Hughes, Account Manager
Key Product Line/Services: Folding cartons; Innomark provides innovative packaging solutions to the Pharmaceutical industry.

KINAPSE, INC.

150 N. Radnor Chester Rd, Ste F-200, Radnor PA 19087
(610) 977-2021 (610) 977-0043 (Fax) www.kinapse.com
Official Correspondent: Tobias Hoppe, President
Delegate: Tim Ehrman, Senior Manager
Key Product Line/Services: Business transformation consulting – R&D strategy, process redesign, organization design and resource management; portfolio management, asset strategy. Information processing – medical writing, regulatory documentation, medical information, productivity analysis.

REXAM, INC.

1899 N. Wilkinson Way, Perrysburg Ohio 43551
(567) 336-5000 www.rexam.com
Official Correspondent: John Muchorski, Manager Business Development
Delegate: Wayne Rudolph, Director of Sales, North America
Key Product Line/Services: Manufacturer of packaging components for the beverage, personal care, household chemical and healthcare markets. These products include bottles, closures, pumps, medical device and custom molded products.

STRATA-Z CONSULTING LLC

P.O. Box 491, Ambler, PA 19002
(267) 470-4312 (267) 284-1253 (Fax)
Official Correspondent: Stephen Zenuh, Consultant
Key Product Line/Services: Consulting to the pharmaceutical and specialty chemical industries including business planning for strategy, objectives, actions and metrics; acquisitions and alliances for companies, businesses and products; global project management for CRM, MBO and coaching.



Jim Rhodes, Bruce Hepke, Mark Eckhardt and Gary Peterson pose for a photo-op on the Par-3 14th hole

Spring Ford Country Club Hosts 2009 Spring Outing

Our second tour of the challenging and beautifully manicured Spring Ford Country Club was held on May 18th. The winning team with a score of 66 was from Almac Clinical Services and included: Brian Hilton, Chris Pawlik, Matthew Pawlik and David Bingham. Second and third place awards for scores of 67 and 68 went to Univar USA and Drug Plastics & Glass, respectively. Longest drive honors went to Matt Pawlik and Delilah Winder with the straightest drive to John Tunitis. Closest to the Pin awards were garnered by Shannon Darling, Mark Eckhardt, and Dave Fuhrmeister.

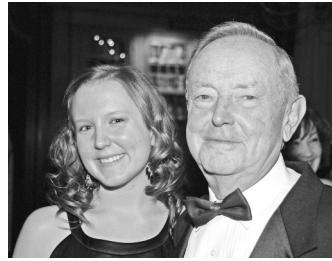
The event raised \$1561 for the PDE Scholarship Fund. The target golf hole had only one winner this year, Chris Pawlik, compared to 6 in 2008.

The PDE officers and Board extend their thanks to Craig Komatz, General Manager of Spring Ford Country Club, and Tony DeGisi, Golf Professional, for their first class operation and support of the PDE.

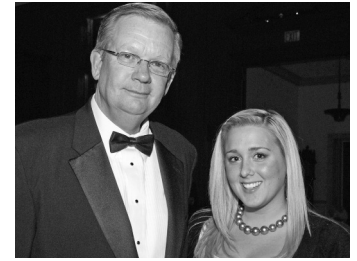
2009 PDE Award Winners

Everett L. Marsh Scholarship Winners

The 2009 PDE Everett L. Marsh Pharmacy Scholarship award winners are Ms. Ashley Shovlin, Temple University School of Pharmacy, and Ms. Jessica Kaczinski, University of the Sciences in Philadelphia College of Pharmacy. Both received \$2,500 stipends toward their tuition expense and were honored at the PDE Spring Gala on March 6th.



Jessica Kaczinski with former PDE President, Everett Marsh

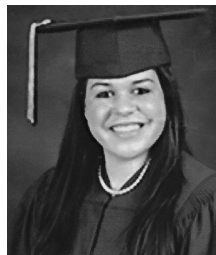


President Bob Gettis and Ashley Shovlin

PDE Scholarships

This PDE scholarship program is open to any graduating high school senior whose parent is an employee of a PDE member company. Applications are sent out in late December to member company Official Correspondents and are also available on the PDE web site, www.pdetrade.org. We are pleased to announce this year's award winners: Linnea Luzzo - Gerresheimer Glass Company, Pilesgrove, NJ; Carson Koenig - GlaxoSmithKline, Fuquay Varina, NC; Ashley Anderson - Merck & Co. Inc., Durham, NC, and Shannon Pitt - West Pharmaceutical Services, West Chester, PA.

It is letters of gratitude like the following that make the PDE scholarship program so rewarding.



I would like to take this opportunity to thank you a thousand times over for the 2009-2010 scholarship! I cannot adequately express my gratitude in words but I can tell you that the contribution that you have made to my education is very much appreciated.

I am looking forward to my studies in the field of architecture in the upcoming years and hope to eventually focus my efforts on starting a firm that concentrates on the utilization of alternative energy and recycled materials. I hope to have the opportunity to work in some form of public service or perhaps travel and work overseas.

I will gladly keep you updated on my progress and again, I thank you for this scholarship. It is truly an honor to be granted such a prestigious award.

*Sincerely,
Shannon McLeod Pitt*

Future 2009 PDE Events

Monday, July 20 • Scholarship Golf Outing
Olde York Country Club, Columbus, NJ

Monday, September 28
Fall Golf Outing & Business Meeting
Cedarbrook Country Club, Blue Bell, PA

Tuesday, November 17
Annual Business Meeting
Crowne Plaza Valley Forge Hotel, King of Prussia, PA

CONTACT THE PDE

Mike DiFebbo, Secretary
P.O. Box 734 • Oaks, PA 19456
Phone/Fax: 610-631-1255 • E-Mail: pdetrade@msn.com

OR

Jim Montich, Administrative Manager
P.O. Box 734 • Oaks, PA 19456
Phone/Fax: 215-679-0383 • E-Mail: jimpde@verizon.net



P.O. BOX 734
OAKS, PA 19456

Published by the Public Relations Committee
as a service to member companies.

Keep In Touch
PDE Website
www.pdetrade.org

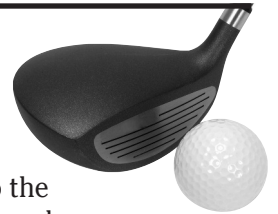


Calling All Golfers

Olde York Country Club

The 2009 PDE Scholarship Outing returns to the very challenging Olde York Country Club in Columbus, NJ. This fantastic private Gary Player designed course has been recognized as one of the "Best in the State" by Golf Digest.

The PDE gives fifteen awards to deserving high school students at the Delaware Valley Science Fair, \$2,500 college scholarships to children of PDE member companies and stipends to worthy students at both the Temple University and University of the Sciences in Philadelphia Schools of Pharmacy. The PDE raises money for these awards through donations and special events, one of which is this PDE Scholarship Golf Outing. For the past several years, the owners, Ed and Corinne Eget, have generously donated a one-year membership at Olde York Country Club to help raise scholarship money. As in the past two years, the PDE will hold a raffle for the membership. This is your chance to win a great prize while contributing to a very worthy cause - The PDE Scholarship Fund! Even if you live a good distance from Olde York Country Club, taking a chance to just play this course a few times is well worth the price of a raffle ticket!



The one year membership with a total value of \$10,800 includes:

- Unlimited membership access to the award winning, Gary Player designed, par 71 Olde York golf course www.oldeyork.com
- Olde York swim club membership
- Unlimited use of the golf range
- A locker in the locker room
- Locker room amenities

The winner is responsible for all other club charges except membership dues and will receive a subsidy from the PDE to offset these expenses. Any guest fees or cart fees are additional.

Raffle tickets are available for just \$10 each, or 3 for \$25. The drawing will be held at the Scholarship Outing scheduled for Monday, July 20, 2009. Anyone can purchase tickets and you need not be present to win. To purchase raffle tickets, either call the PDE office (610-631-1255) or go on-line (www.pdetrade.org), click on the rotating banner and select the 2009 PDE Scholarship Outing.

To sign up to play in The PDE Scholarship Tournament on Monday, July 20, 2009, please contact The PDE office anytime, or register on line.

Thanks for supporting the PDE!