



Newsletter

VOLUME 48 NO. 3 DECEMBER, 2011

A Final Message from Outgoing President Mark Eckhardt



In January 2010, I started my term as President of The Philadelphia Drug Exchange. In what now seems like an instant, my 2-year term will conclude at the end of 2011. To realize that time has sped by so quickly leads to some regret, as I suppose one always wishes that they could have done more while they had the opportunity. On the other hand, in reflecting back on the last 2 years, there were some truly fantastic moments that were enabled by the membership and the Board of Directors.

In my years with The PDE, I've had the pleasure of working with some of the finest people that the pharmaceutical and allied trades have to offer. I've also had the honor of serving under the leadership of past presidents that include Bobbie Kelly, Rob Albert, Jim Rhodes, John Callahan, Bob Calabro, and Bob Gettis. When I also considered that Mahlon N. Kline, from the founding family of my employer of the last 21 years (GlaxoSmithKline) had also been a charter member and served as PDE President 127 years ago in 1884, I was well aware that I had some very big Presidential shoes to fill. However, by surrounding myself with people such as Mike DiFebbo, Jim Rutkowski, and Fred Lutz we have together ensured that The PDE will continue to thrive even in these challenging times. I am truly grateful for their help and contributions as members of the Executive Committee.

I am very pleased to report that The PDE has continued to support the membership, as well as the community at large by awarding 6 college scholarships in 2011, and sponsoring multiple awards at The Delaware Valley Science Fair in April. The importance of on-going education also remained in focus for The PDE as we reintroduced our no-cost Educational Seminars in 2011 with two outstanding presentations on "Sustainability in the Pharmaceutical Industry" and "Idealized Design". Through the continued support of our membership we are happy to announce that the Scholarship, Science Fair, and Education Seminar efforts will continue into 2012.

Those who have heard my addresses over the past 2 years have likely recognized that I've had a lifelong fascination with US history. As such, it has given me enormous personal satisfaction to serve as President of an organization that began just prior to the trying times of the American Civil War, and only 85 years after the very birth of our nation. When The Philadelphia Drug Exchange was first organized at the Merchant's Hotel on January 22, 1861, the Pony Express was just one year old, the first shots had not yet been fired on Fort Sumter, and our 16th President Abraham Lincoln had yet to write the Emancipation Proclamation. It would be 8 years until the first transcontinental railroad was completed, and 15 years before the National League of Baseball was founded, the telephone was invented, or the Battle of Little Big Horn took place. Looking back now from the age of the internet, I must admit that serving as President on our 150th anniversary is humbling, yet it fills me with tremendous pride.

We've come a long way at The Philadelphia Drug Exchange. We've also been around long enough to witness the growth of an industry from local chemists armed with mortars and pestles, to international research communities equipped with almost limitless digital libraries of critical data that contain the keys to the next generation of pharmaceutical breakthroughs. The PDE will be here for that next breakthrough, and we'll continue to support the next generation of great minds who will lead that charge.

2011 was also proudly the year of The Philadelphia Drug Exchange Sesquicentennial, which we celebrated in grand fashion. Held in March at a fitting landmark venue, The Union League of Philadelphia, the evening included a visit from Abraham Lincoln (well, as close as we could get anyway), a Mummies Band, and an address by the

continued on page 2

A Final Message from Outgoing President Mark Eckhardt

former Governor of the Commonwealth of Pennsylvania, the Honorable Mark S. Schweiker. All this was followed by a wonderful evening of food, music, and dance. The Annual Spring Gala is always a wonderful event, but this year's celebration of our 150th birthday was truly memorable. This fine tradition will continue in 2012 and I hope you will join us on Friday, March 2 at The Union League for another great evening with The PDE in our 151st year.

As my term ends, I know that I leave administration of The PDE in very good hands. Jim Rutkowski as President, Fred Lutz as Vice President, and Bob Cashman as Treasurer will lead this fine organization forward, and I will proudly continue to support them as immediate past President. It is an honor to be associated with gentlemen of this caliber.

In closing I'd like to thank the membership of The Philadelphia Drug Exchange for their loyal support. I'd also like to thank the Board of Directors along with the Executive Committee, the Senior Council, and especially our Secretary Mike DiFebbo, and Administrative Manager Jim Montich for their generous contributions that have led to continued success of the oldest active trade association in the United States. I have been blessed by your support, your expertise, and to an even greater extent your friendship.

May God bless us all this holiday season and throughout 2012.

Gratefully yours,
Mark Eckhardt,
PDE President, 2009-2011

Rutkowski to Succeed Eckhardt as President

The 2011 PDE Annual Business Meeting was held on November 15th at the Crowne Plaza Valley Forge Hotel. The main purpose of the meeting was the election of Officers and Directors for 2012. Jim Rutkowski,



*Jim Rutkowski
President, 2012*

continue in their roles as Secretary and Administrative Manager, respectively.

Directors Charles Davies (Pfizer) and Chuck Petrie

The Tech Group, was unanimously elected as President for the forthcoming year. Fred Lutz, Constantia Hueck Foils, assumes the position of Vice President, and Bob Cashman, Oso Biopharmaceutical Manufacturing takes over the financial reigns of the PDE. Mike DiFebbo, GSK (Ret.) and Jim Montich, Merck & Co., Inc. (Ret.)

(Berry Plastics) were elected to a second 3-year term. Newly elected to the Board of Directors are Jeff Benedict, Sharp Corporation and Rick Tarburton, Merck & Co., Inc. Appointed to the Board as Directors to fill incomplete terms of office are Phil Milia, B. Braun Medical and Dennis Paris, Tangerine Strategies. The full PDE Board of Directors appears later in this issue.

Breaking from the recent tradition of having a sports celebrity as guest speaker at the Annual Business



Meeting, the throng was treated to a remarkable performance by Barrymore Award Winner Tony Braithwaite and his sidekick, Howie Brown, who teamed up for to provide hilarious impressions of US Presidents, past and present, and other well-known celebrities.

PDE Scholarship Applications

The PDE Scholarship program is underway for 2012. Brochures and application forms have been distributed to all member companies. The Scholarship application form can be found on the PDE website, www.pdetrade.org under the Scholarships tab. The deadline for application submission is March 1, 2012. Scholarship America will accept only the first 250 applications. As in the past, four recipients will receive \$2,500 awards, two merit-based and two financial-need based.



2012 PDE Board of Directors

Officers

President	Jim Rutkowski, The Tech Group
Vice President	Fred Lutz, Constantia Hueck Foils, Inc.
Treasurer	Bob Cashman, Oso Biopharmaceuticals
Secretary	Mike DiFebbo, Glaxosmithkline (Ret.)

Directors

Term: 2010 - 2012

Jim Godshall	Alignment Consulting International
Dennis Paris	Tangerine Strategies
Jack Reynolds	Callahan Chemical Company
Mike Sauter	Alliance Contract Pharma

Term: 2011 - 2013

Jeff Brown	ex-Brentwood Industries
Jan LaPorta	AmcOR Rigid Plastics
Phila Milia	B. Braun
Scott Schultz	Information Age Systems

Term: 2012 - 2014

Jeff Benedict	Sharp Corporation
Charles Davies	Pfizer
Chuck Petrie	Berry Plastics Corporation
Rick Tarburton	Merck & Co., Inc.

Administrative Manager

Jim Montich Merck & Co., Inc. (Ret.)

Immediate Past President

Mark Eckhardt

General Counsel

Bill Freilich

Senior Counsel

John Braithwaite Bob Calabro
Bob Gettis Jim Rhodes

PDE Consultant

Bobbie Kelly

CONTACT THE PDE

Mike DiFebbo, Secretary
P.O. Box 734 • Oaks, PA 19456
Phone/Fax: 610-631-1255 • E-Mail: pdetrade@msn.com
OR

Jim Montich, Administrative Manager
P.O. Box 734 • Oaks, PA 19456
Phone/Fax: 215-679-0383 • E-Mail: jimjde@verizon.net

2012 Spring Gala

We are pleased to announce that the PDE's annual Spring Gala will return to the venerable Union League of Philadelphia on March 2nd. Sign up now either on-line at www.pdetrade.org or call the PDE office at 610-631-1255.

The PDE has arranged for a limited number of hotel rooms to be available for their guests at the Union League.



If you are interested in reserving a room, please contact the reservations department at 215-587-5570. Be sure to say that you are with the Philadelphia Drug Exchange when making

the reservation to receive the special rate of \$219.00. Breakfast is included in the room rate. All room reservations must be made by February 2nd.

2012 PDE Activities

The PDE activities landscape will change in 2012. After considerable deliberation, it has been decided to reduce the number of golf outings. The Spring and Fall Outings will be retained at Spring Ford Country Club in Royersford and Cedarbrook Country Club in Blue Bell, respectively. The Scholarship Outing traditionally held at Olde York Country Club since its inception in 1998 will be eliminated. To ensure that the PDE philanthropy efforts continue unabated, the Spring Outing will become the Spring Scholarship Outing and all monies generated will be directed to the PDE scholarship fund.

Added to the schedule will be three seminars. These will be scheduled in April, June and October. Subject matter, dates and locations of the programs will be announced early in the new year so stay tuned.

◆ **Friday, March 2 ~ Spring Gala**
The Union League

◆ **Wednesday, Thursday, April 4, 5**
Delaware Valley Science Fair
Oaks Convention Center

◆ **Monday, May 21 ~ Scholarship Outing**
Spring Ford Country Club

◆ **Tuesday, September 24**
Fall Golf Outing & Dinner Meeting
Crowne Plaza Valley Forge

◆ **Tuesday, November 13 ~ Annual Business Meeting**
Crowne Plaza Valley Forge



Philadelphia Drug Exchange

P.O. BOX 734
OAKS, PA 19456

Published by the Public Relations Committee
as a service to member companies.

Keep In Touch
PDE Website
www.pdetrade.org

A Special Thank You

The Officers and Board extend their sincerest thanks to all Committee Chairs and their respective team members for their dedication and hard work in making 2011, the sesquicentennial, a very successful year.

Activities Committee

Jack Reynolds, Chairperson, *Callahan Chemical Company*
Bob Cashman, *Oso Biopharmaceuticals Manufacturing L.L.C.*
Charles Davies, *Pfizer*
Dean Dinnocenti, *Drug Plastics & Glass Company*
Vince Dunne, *Univar USA Inc.*
Joe Fitzpatrick, *Abbott Labs (Ret.)*
Jan LaPorta, *Alcan Packaging*
Phil Milia, *B. Braun Medical*
Gary Peterson, *Gerresheimer Glass Inc.*
Chuck Petrie, *Berry Plastics*
Mike Sauter, *Compass Pharma Services, L.L.C.*
Rob Tuohy, *Emerson Resources*

Education Committee

Bob Calabro, Chairperson, *Norwich Pharmaceuticals (Ret.)*
Jeff Brown, *Brentwood Industries (Ret.)*
Charles Davies, *Pfizer*
Rick Tarburton, *Merck & Co., Inc.*
John Zripko, *Bilcare Research Inc.*

Membership Committee

Gary Peterson, Chairperson, *Gerresheimer Glass*
Roger Asselta, *Genesis Packaging Technologies*
Ed Phillips, *Berry Plastics Corporation*
Chris Tompkins, *PDE*
Bill Walker, *Sharp Corporation*

Public Relations Committee

Jim Godshall, Chairperson, *Alignment Consulting International*
Mike DiFebbo, *GlaxoSmithKline (ret.)*
Jerry Miles, *Alcan Packaging*
Jim Montich, *Merck & Co. Inc. (ret.)*
Dennis Paris, *Tangerine Strategies L.L.C.*
Bobbie Thompson Kelly *SmithKline Beecham (ret.)*

Scholarship Committee

Jim Rutkowski, Chairperson, *The Tech Group*
Mike Glennon, *Merck & Co., Inc.*
Derek Masser, *Advanced Scientifics, Inc.*
Simon Tasker, *Colorcon*
Rick Tarburton, *Merck & Co., Inc.*

Web Presence Committee

Scott Schultz, Chairperson, *Information Age Systems, Inc.*
Mike DiFebbo, *GlaxoSmithKline (ret.)*
Bob Gettis, *Univar USA, Inc.*
Jim Montich, *Merck & Co., Inc. (ret.)*